

# Telegraphic Transfers and Forward Exchange Contracts

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| <b>Issuer</b>                              | American Express International Inc. (ABN 15 000 618 208 AFSL No. 237996).   |
| <b>Date of Target Market Determination</b> | 5 <sup>th</sup> October 2021  |
| <b>Description of Target Market (TM)</b>   | FX International Payments is for customers who are looking for an online payment platform to send and receive foreign currencies and help manage their international currency transactions. |

## Product

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| <b>Key Features</b>             | <p><b>Features are tailored per client:</b></p> <p><b>FX Management</b><br/>Send and receive Telegraphic Transfers, make cross currency payments and enrol in AccessLine (a way for Card Members to pay invoices in circumstances where American Express Card payments are not accepted).</p> <p><b>Currency Volatility</b><br/>Forward Contracts help reduce exposure to exchange rate fluctuations with fixed price for future payments.<br/>Historical Rate Roll: Extended delivery date.<br/>Orders (FX Limit, Stop Loss and One cancels other order): Instruction made to us to buy (or sell) one currency for another at a target rate.</p> <p><b>Rewards on AccessLine</b><br/>When using an eligible American Express Business or Corporate card to fund a customer's Telegraphic Transfers, a customer will have the ability to earn Membership Rewards points as per the earn rate on their Membership Rewards Program.</p> <p><b>Rewards on Classic FX</b><br/>Ability to link an eligible American Express card to earn 1 Membership Rewards point for every AU\$15 spent on foreign currency payments.</p> |
| <b>Other Key Attributes</b>     | <p><b>Classic FX Telegraphic Transfers:</b> A standard flat or a percentage payment fee is charged.</p> <p><b>AccessLine Transaction Pricing:</b> Trade Service Fee of up to 2.15% (of the local currency amount).</p>  |
| <b>Key Eligibility Criteria</b> | <p><b>AccessLine Feature:</b> Must have an active American Express Business/Corporate Card.</p> <p><b>To earn Membership Rewards:</b> Must be enrolled in eligible American Express Membership Rewards program on an active American Express Business/Corporate Card.</p>   |

## Purpose

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| <b>TM's likely Objectives</b>                         | <p>Send and receive Telegraphic Transfers.<br/>Utilise currency volatility tools (i.e. Forward Contracts) to hedge against currency fluctuations.<br/>If the customer has a American Express Card with Membership Rewards, then to earn points on eligible money transfers.</p>  |  |
| <b>TM's Financial Situation</b>                       | <p>Has the funds available for the transaction.<br/>For a Forward Contract, is able to settle or meet obligations at the time of maturity date of the contract.</p>  |  |
| <b>TM's Needs</b>                                     | <p>Send and receive Telegraphic Transfers.<br/>For a Forward Contract, manage risk against currency fluctuations.</p>  |  |
| <b>Appropriateness and Unsuitability</b>              | <p>This product's key features, attributes and eligibility criteria as listed above are likely to be consistent with the objectives, financial situation and needs of customers in the Target Market. This product is unsuitable for:</p> <ul style="list-style-type: none"> <li>• Customers who want to speculate on the FX exchange rates.</li> <li>• With reference to Accessline, Customers wishing to utilise credit facilities to pay themselves, individuals or companies with common ownership with the primary customer.</li> <li>• Customers seeking a solution to pay before they have funds available.</li> <li>• With reference to Forward Contracts, Customer who may not be able to settle or meet obligations at the time at maturity date of the contract.</li> </ul> |  |
| <b>Distribution Conditions</b>                        | <ul style="list-style-type: none"> <li>• American Express Channels: Online applications, Paper applications and Direct sales team.</li> <li>• Other distributors: Partner referrals.</li> <li>• Conditions: Customers must meet the product eligibility requirements.</li> </ul>   |  |
| <b>Review Triggers</b>                                | <ul style="list-style-type: none"> <li>• Material change to the key product features, attributes, eligibility and/or terms and conditions.</li> <li>• Material changes to fees.</li> <li>• Evidence of unmitigated risks to vulnerable consumers.</li> <li>• Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.</li> <li>• The use of Product Intervention Powers, regulatory orders or directions that affect the product.</li> </ul>  |  |
| <b>Review Period</b>                                  | <p>Initial Review: 1 year.<br/>Subsequent review: 3 years.</p>   |  |
| <b>Distributor Information Reporting Requirements</b> | <b>Reporting requirements</b>  | <b>Reporting Period</b>  |
|   | <p>Complaints (as defined in section 994A(1) of the Act) relating to the product design, product availability and distribution. The distributor should provide all the content of the complaint, having regard to privacy.</p>   | <p>Within 10 business days following end of calendar quarter.</p>  |
|   | <p>Significant dealing outside of target market, under s994F(6) of the Act. Reporting to include the dates, description and volumes of the significant dealings.</p>   | <p>As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing.</p> |

## Legal disclaimer

This Target Market Determination (TMD) is required under section 994B of the Corporations Act 2001 (Cth) (the Act). It sets out the class of consumers for whom the product, including its key attributes, would likely be consistent with their likely objectives, financial situation and needs. In addition, the TMD outlines the triggers to review the target market and certain other information. It forms part of Issuer's design and distribution arrangements for the product.

This document is not a product disclosure statement and is not a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the Product Disclosure Statement or respective Terms and Conditions (PDS) for the Product before making a decision whether to buy this product.

Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS can be obtained by contacting American Express <https://www.americanexpress.com/au/contact-us/> or on our website at <https://www.americanexpress.com/australia/>