

American Express Global Business and Spending Monitor

Hong Kong CFOs are optimistic towards 2017

and are willing to invest for data analytics to remain competitive



Respondents are **highly optimistic** towards 2017

Expectation On Economic Growth

2017 2016

80% 30%

Modest or substantial **expansion**

13%

33%

No change

7%

36%

Modest or substantial contraction

Worldwide Revenue Change

2017 2016 43%

Higher than last year

40% 27%

No change

23% 30%

Lower than last year



CFOs Are Highly Cautious About External Factors for Investment

Cautiousness In Investment

More cautious due to **domestic** economic or political uncertainty

More cautious due to **external** economic or political uncertainty

















Remaining Competitive Is Most Important for 2017

Business Priorities





Remaining competitive with other companies



Entering **new**

markets





40% **Improving financial** returns to owners

or shareholders



40%

Improving market capitalization or stock price



ALL CFOs expect an increase in investment in 2017

Increase expected by all CFO's split as below:



Increase by 4-8%

Increase by **8-15%**

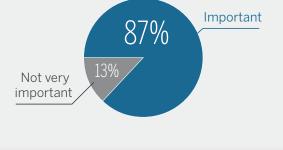
Increase by 15-30% 10%





Sustainable, ethical and transparent business practices are important to maintain competitiveness in next 5 years

Improving cash flow and working capital management



Compare to 2016, cash flow and working capital management is...

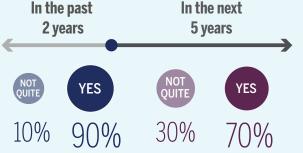




for decisions to sustain business growth

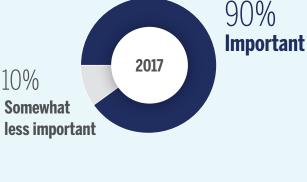
sophisticated data analytics are important

When making decisions,



analytics capabilities in 2017 will be...

Spending for improving sophisticated data



Source: American Express Global Business and Spending Monitor 2017