

## Discover Sailing with Aquasail

Aquasail has pioneered leisure and corporate sailing in India. We have 3 locations (Goa, Mandwa, Mumbai) and a fleet of 80 world class boats. We ensure every customer has a delightful and meaningful experience. We offer curated experiences, certificate courses, memberships and more.

### A. Discover Sailing - Mumbai

#### Product Description:

An engaging, participative, and relaxed sail in the historic Mumbai harbour with our passionate and experienced instructors. Pick up sailing basics as you steer the boat or simply relax and enjoy the cityscape from the sea. Ideal way to create an unforgettable experience with family, loved ones and friends who are visiting and a wonderful way to celebrate milestone occasions, creating forever memories.

- The Boat: Beneteau 7.5: a 25-foot French sailing yacht designed for performance and superb comfort.
- Capacity: 6 guests per boat
- Session Timings: morning 7 a.m. | 1.00 pm | 3 pm | 4.30 p.m. | note that wind is wonderful in the afternoons | morning slots are for those who enjoy a magical morning sunrise
- The Team: trained to make people of all ages and fitness levels comfortable. They are qualified and passionate and will ensure you are taken care of
- Age : all ages from 2 years to 92 years
- Duration: 90 minutes
- The Aquasail Lounge: we are the only company that offers you the facility of meeting at our lounge where our instructors will greet you. You can freshen up in comfort and set sail. The lounge has washrooms, lockers and a shower room
- Inclusions: a small soft beverage and eat to enjoy on the water. You can carry your own eats or ask us to add more eats if you like (at added costs), water, sunscreen.
- Photos (Complimentary): we share photographs with you after the sail through an online link.
- Safety: life jackets and helmets are part of our safety protocol. We have insurance and all safety measures in place. Safety is our DNA and is not compromised
- Optional Value Adds: you can choose to add at cost
  - Additional snacks
  - Birthday / celebrations decor / cake etc
  - Eats at the lounge
- Note : Alcohol not permitted on the boat

### B. Discover Sailing - Mandwa

**Product Description:** Enjoy a fantastic sailing experience on a variety of world class boats from well-balanced sea kayaks to easy to sail beach dinghies, thrilling beach catamarans and exciting windsurfers. You can steer, sail the boats yourself and also sit back and relax as our instructors sail you! Discover the diverse and magical world of boating.

- The Boat: Choice of any 3 boats.
- Capacity: 2 to 3 guests per boat. Ability to take over 100 people sailing for team bonding, events, etc.
- Session Timings: morning 9 AM to 5:30 PM, choose as per your convenience.
- The Team: trained to make people of all ages and fitness levels comfortable. They are qualified and passionate and will ensure you are taken care of

- Duration: upto 90 minutes
- The Aquasail Lounge Mandwa: The nautically designed Aquasail Lounge is conveniently located a few minutes walking distance from the Mandwa jetty. You can also avail the lounge facilities at the Gateway of India. The lounge has washrooms, lockers, shower rooms and an open dining area for your comfort .
- Inclusions: Mineral water, use of the lounge, sunscreen.
- Photos (Complimentary): we share photographs with you after the sail through an online link
- Safety: life jackets and helmets are part of our safety protocol. We have insurance and safety measures in place.

### C. Discover Sailing - Goa

#### Product Description:

Enjoy a fantastic sailing experience on a variety of world class boats from well-balanced sea kayaks to easy to sail beach dinghies, thrilling beach catamarans and exciting windsurfers. You can steer, sail the boats yourself and also sit back and relax as our instructors sail you! Enjoy discovering the diverse and magical world of boating.

- The Boat: Choice of any 3 boats from our beach sailing fleet
- Capacity: Different boats have different capacities. You can sail together as a group on varied boats and enjoy the experience all together on the water
- Session Timings: morning 9 AM to 5:30 PM, choose a 90 minute session as per your convenience.
- The Team: trained to make people of all ages and fitness levels comfortable. They are qualified and passionate
- Duration: upto 90 minutes
- The Aquasail Lounge - Goa: The nautically designed Aquasail Lounge is located inside the Grand Hyatt Hotel with the boat park situated at the waterfront. The lounge has washrooms, lockers and shower rooms.
- Inclusions: Mineral water, use of the lounge area, sunscreen.
- Photos (Complimentary): we share photographs with you after the sail through an online link.
- Safety: life jackets and helmets are part of our safety protocol. We have insurance and all safety measures in place. Safety is our DNA and is not compromised

#### Terms and Conditions:

- Post redemption you will receive the voucher code on Amex registered email-id
- Please follow these steps to redeem the experience voucher:
  1. To avail this experience please visit: <https://www.aquasailindia.com/amex-exclusive-sailing-offers/>
  2. Select the experience and enter voucher code received on registered email-id
- Voucher validity is till May 20th 2024
- The above experience is inclusive of taxes
- The voucher reserves one entire boat for the sailing experience. Maximum 6 guests allowed per boat.
- There is no refund policy. No refund of Membership Rewards or the equivalent cash amount will be done by American Express, incase, the cardmember does not utilize their voucher/experience for any reason.
- Prices and packages are subject to change without prior notice
- Aquasail reserves the right to cancel or postpone your sail without any prior notice, for security reasons as mandated by Navy, Coast Guard & Mumbai Police, or due to weather conditions
- In an event of cancellation from Aquasail, an alternate date and time will be provided for your sail
- Cancellation by customer:

No Show and Late Show : no refund of voucher / will be deemed as used

Change of date / cancellation : permissible 14 days prior subject to availability / no refund on the same

